

Why Agents Partner with **Mitel**

What our **Partners** get:

85% Close Rate



We win when we demo MiCloud with your customer



Dedicated **Sales Rep**

- Access to our expert sales reps nationwide.
- Let us sell it *with* you or *for* you. The choice is yours.



INDUSTRY PIONEER

Godfather of Cloud Communication since 2008

#1

INDUSTRY LEADER

#1 Cloud leader with the largest Global footprint and over 2M users

What your **Customers** get:



The Best **CLOUD CONNECTION EXPERIENCE**
Public, Private, Hybrid

- Enterprise system and features at an SMB price
- Professional install and turn up on all locations with 10+ users
- Optional Project Manager as an extension of your customers' IT Staff

Industry-leading **Experience**



RECOGNIZED AS A LEADER
BY **Gartner**
Only vendor across 5 Gartner Magic QUADRANTS

INNOVATION LEADER

FROST & SULLIVAN



Security & Longevity

- End-to-end solution, fully supported, and controlled by Mitel
- Lowest customer churn rate in the industry